



**COMMISSIONERS COURT
COMMUNICATION**

COURT ORDER NUMBER 145651

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DATE: 8/5/2025

**SUBJECT: CONSIDERATION OF COOPERATIVE FOR DAIRY AND OTHER
RELATED PRODUCTS - CHOICE PARTNERS #25/023TP-02 - JUVENILE
SERVICES - HILAND DAIRY FOODS CO. F/K/A BORDEN DAIRY
COMPANY - PER UNIT PRICE**

***** CONSENT AGENDA *****

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court consider use of cooperative for Dairy and Other Related Products, utilizing Choice Partners Contract #25/023TP-02, for Juvenile Services, with Hiland Dairy Foods Co. f/k/a Borden Dairy Company at the per unit price.

BACKGROUND

Hiland Dairy Foods Co. f/k/a Borden Dairy Company is a food service distributor involved in marketing and distributing food products to regional chain restaurants, independent operators, schools, quick service chains, healthcare facilities, and military bases.

Hiland Dairy Foods Co. f/k/a Borden Dairy Company offers dairy and other related products under Choice Partners Cooperative Contract #25/023TP-02. Juvenile Services will utilize this contract for the purchase of dairy and other related products.

The Choice Partners Contract is effective through July 31, 2026.

Choice Partners contract was issued in accordance with Texas Government Code Chapter 791, Interlocal Cooperation Act and Section 271.101 et seq. of the Texas Local Government Code and 791.025 "(c) A local government that purchases goods and services under this section satisfies the requirement of the local government to seek competitive bids for the purchase of goods and services."

FISCAL IMPACT

Expenses for the last twelve (12) months were \$55,000.00. Funding is available in account 10000-2025 General Fund/2610410000 Detention Operation/522011 Food.

SUBMITTED BY	Purchasing	PREPARED BY:	Candace Kelly-Winston
		APPROVED BY:	Christopher Lax, CPSM, CPSD, CPCP

June 10, 2025

David Wood
Hiland Dairy Food Company

Subject: Contract Award

Dear *David Wood*

Congratulations! Harris County Department of Education (HCDE) has awarded Hiland Dairy a contract for the following commodity/service, based on the proposal submitted to HCDE Choice Partners and Board Approval on May 21, 2025:

Dairy and Other Related Products Contract No. 25/023TP

The contract is effective 08/01/2025 and will expire on 07/31/2026. The contract may be renewed annually for up to 4 additional years, if mutually agreed to by Choice Partners and Hiland Dairy

Your contract manager, Trisha Prestigiacomio, is available to set up an appointment to discuss the contract details and new vendor orientation. The partnership between Hiland Dairy and Choice Partners should be mutually beneficial for us, as well as our participating agencies.

A press release announcing the awards made this month is posted both at www.choicepartners.org and at www.hcde-texas.org. Your contract manager can send you the Choice Partners seal to add to your website and marketing materials and will request additional information as needed so we can accurately describe your company on our website. A signed contract page is included with this Award Letter.

If you have any questions or concerns in the meantime, please feel free to call us at the office at 713-696-1742 or e-mail at trisha@choicepartners.org.

Sincerely,



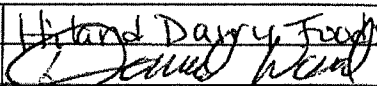
Jeff Drury, Director
Choice Partners



EXECUTION OF OFFER

The undersigned Proposer has carefully examined all instructions, requirements, specifications, terms and conditions of this RFP and the Agreement and certifies:

1. It is a responsible company regularly engaged in providing goods and/or services necessary to meet the requirements, specifications, terms and conditions of the RFP and the Agreement. See 2 CFR § 200.318(h).
2. It has the necessary experience, knowledge, abilities, skills, and resources to satisfactorily perform the requirements, specifications, terms and conditions of the RFP and the Agreement. Further, if awarded, the Proposer agrees to perform the requirements, specifications, terms and conditions of the RFP and the Agreement.
3. All statements, information, and representations prepared and submitted in response to this RFP are current, complete, true, and accurate. Proposer acknowledges that HCDE will rely on such statements, information, and representations in selecting the successful responsible Proposer(s).
4. It is not currently barred or suspended from doing business with the Federal government, any of the members represented, or any of their respective agencies.
5. It shall be bound by all statements, representations, warranties, and guarantees made in its proposal.
6. Submission of a proposal indicates the Proposer's acceptance of the evaluation technique and the Proposer's recognition that some subjective judgments may be made by HCDE and its membership as part of the evaluation.
7. That all of the requirements of this RFP and the Agreement have been read and understood. In addition, compliance with all requirements, terms and conditions will be assumed by HCDE if not otherwise noted in the proposal.
8. The individual signing below has authority to enter into this on behalf of Proposer.
9. Proposer acknowledges that the Agreement may be canceled if any conflict of interest or appearance of a conflict of interest is discovered by HCDE.
10. This Agreement is subject to purchase orders duly authorized and executed by HCDE and/or CP Members.


CORPORATE NAME:	Hiland Dairy Food Company		
AUTHORIZED SIGNATURE:			
PRINT NAME:	David Wood		
TITLE:	District Sales Manager		
DATE:	3/25/25		
ADDRESS:	900 E. Semands St.		
CITY, STATE, ZIP CODE:	Conroe, TX 77301		
PHONE:	281 951 5109	FAX:	936 760-8413
EMAIL ADDRESS:	conroesales@hilanddairy.com		
WEBSITE URL	www.hilanddairy.com		

This Section to be Completed by HCDE/CP

Contract Number: 25/023TP-02 Term of contract: 08/01/2025 to 07/31/2026

Vendor shall honor all CP Administrative Fees for any sales resulting from this Contract whether Vendor is awarded a renewal or not.

Approved by Harris County Department of Education as a best value, responsible vendor:



 Jesus J. Amezcua, PhD., CPA, RTSBA
 Assistant Superintendent for Business Services

May 21, 2025

 Board Approval Date

HILAND DAIRY - RFP#25/023TP

SY25-26

8/1/25 - 7/31/26

DESCRIPTION	MFGR.	#	UOM	W/O EQUIPMENT	W/ EQUIPMENT
MILK, WHOLE WHITE - GALLON (4 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	1031	GAL	\$4.90	\$4.90
MILK, 2% WHITE - GALLON (4 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	1201	GAL	\$4.90	\$4.90
MILK, 1% WHITE - GALLON (4 PK) GRADE A, PASTEURIZED, HOMOGENIZED	HILAND	1346	GAL	\$4.90	\$4.90
MILK, SKIM WHITE - GALLON (4 PK)	HILAND	1413	GAL	\$4.90	\$4.90
MILK, WHOLE WHITE - 1/2 GALLON (9 PK) GRADE A, PASTEURIZED, HOMOGENIZED	HILAND	1111	1/2 GAL	\$2.63	\$2.68
MILK, 1% WHITE - 1/2 GALLON (9 PK) GRADE A, PASTEURIZED, HOMOGENIZED	HILAND	8074	1/2 GAL	\$2.63	\$2.68
MILK, BUTTERMILK 1% - 1/2 GALLON (9 PK)	HILAND	1462	1/2 GAL	\$2.63	\$2.68
MILK, WHOLE WHITE - PLASTIC 16 OZ (16 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	8069	PINT	\$1.00	\$1.04
MILK, WHOLE CHOCOLATE - PLASTIC 16 OZ (16 PK)GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	8082	PINT	\$1.00	\$1.04
MILK, 2% WHITE - PLASTIC 16 OZ (16 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	8071	PINT	\$1.00	\$1.04
MILK, 1% WHITE - PLASTIC 11 OZ (40 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	35148	EA	\$0.62	\$0.64
MILK, FAT FREE CHOCOLATE - PLASTIC 11 OZ (40 PK)GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	35149	EA	\$0.63	\$0.65
MILK, WHOLE WHITE - PAPER 8 OZ - 1/2 PINT (50 PK)GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	9165	EA	0.359	0.379
MILK, 2% REDUCED FAT WHITE - PAPER 8 OZ (50 PK)GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	9168	EA	0.359	0.379
MILK, 1% LOWFAT WHITE - PAPER 8 OZ - 1/2 PINT (50 PK) GRADE A PASTEURIZED, HOMOGENIZED	HILAND	9171	EA	0.359	0.379
MILK, FAT FREE SKIM WHITE - PAPER 8 OZ - 1/2 PINT (50 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	9173	EA	0.359	0.379
MILK, WHOLE CHOCOLATE - PAPER 8 OZ (50 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	25482	EA	0.359	0.379
MILK, FAT FREE CHOCOLATE - PAPER 8 OZ - 1/2 PINT (50 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	9178	EA	0.359	0.379
MILK, FAT FREE STRAWBERRY - PAPER 8 OZ - 1/2 PINT (50 PK) GRADE A - PASTEURIZED, HOMOGENIZED	HILAND	9177	EA	0.359	0.379
MILK, WHOLE LACTOSE FREE UHT - 1/2 GAL (6 PK)	PRAIRIE FARMS	24961	1/2 GAL	\$4.41	\$4.46
MILK, 1% LOWFAT WHITE UHT SHELF STABLE - PAPER 8 OZ (27 PK)	PRAIRIE FARMS	34518	EA	\$0.75	\$0.77
MILK, 1% LACTOSE FREE UHT SHELF STABLE - PAPER 8 OZ - 1/2 PINT (27 PK)	PRAIRIE FARMS	34518	EA	\$0.79	\$0.81
MILK, 1% CHOCOLATE UHT SHELF STABLE - PAPER 8 OZ (27 PK)	PRAIRIE FARMS	34519	EA	\$0.79	\$0.81
JUICE, ORANGE - GAL (4 PK) USDA GRADE A 100% JUICE FROM CONCENTRATE	HILAND	8092	GAL	\$8.15	\$8.25
JUICE, ORANGE - PLASTIC 16 OZ (16 PK) USDA GRADE A 100% JUICE FROM CONCENTRATE	HILAND	1962	EA	\$1.20	\$1.25
JUICE, ORANGE - PAPER 4 OZ (75 PK) USDA GRADE A 100% JUICE FROM CONCENTRATE.	HILAND	9508	EA	\$0.2725	\$0.2825
JUICE, ORANGE-CITRUS BLEND - PAPER 4 OZ (70 PK); 100% JUICE ; FROZEN CARTON. BUY AMERICAN	ARDMORE FARMS	TBD	EA	\$0.3400	\$0.3500
JUICE, APPLE 100% - PAPER 4 OZ (75 PK) USDA GRADE A 100% JUICE FROM CONCENTRATE. BUY AMERICAN	HILAND	9504	EA	\$0.2225	\$0.2325
JUICE, APPLE-CHERRY - 4 OZ (75 PK) JUICE FROM CONCENTRATE; PASTEURIZED. BUY AMERICAN	HILAND	24363	EA	\$0.2225	\$0.2325
COTTAGE CHEESE, LOW-FAT 1% - 5# (2 PK)	HILAND	5763	EA	\$10.30	\$10.30
COTTAGE CHEESE, SMALL CURD - 1# (12 PK)	HILAND	14796	EA	\$2.50	\$2.50
CREAM, DAIRY UHT 36% - QUART (12 PK)	HILAND	13557	QUART	\$7.78	\$7.78
HALF & HALF, DAIRY UHT - PINT	BORDEN/HILAND	13559	PINT	\$2.20	\$2.25
HALF & HALF, DAIRY UHT - QUART (12 PK)	HILAND	13557	QUART	\$4.15	\$4.15
SOUR CREAM - 5# (2 PK) GRADE A, PASTEURIZED, HOMOGENIZED MILK.	HILAND	9224	EA	\$10.40	\$10.40
SOUR CREAM - 1# (12 PK) GRADE A, PASTEURIZED, HOMOGENIZED MILK.	HILAND	14791	EA	\$2.41	\$2.41
TEA, SWEET - GALLON (4 PK)	RED DIAMOND	8087	GAL	\$3.10	\$3.10
TEA, UNSWEET - GALLON (4 PK)	RED DIAMOND	8395	GAL	\$3.10	\$3.10
TEA, SWEET - 16 OZ (16 PK)	RED DIAMOND	8091	PINT	\$0.73	\$0.74

MINIMUM SHIPMENT - \$100 MINIMUM



TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: Consideration of Cooperative for Dairy and Other Related Products - Choice Partners #25/023TP-02 - Juvenile Services - Hiland Dairy Foods Co. f/k/a Borden Dairy Company - Per Unit Price

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No √

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No √

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.
