



**COMMISSIONERS COURT
COMMUNICATION**

COURT ORDER NUMBER 144969
PAGE 1 OF 4
DATE: 4/2/2025

**SUBJECT: BID NO. F2025091 - ANNUAL CONTRACT FOR SUBSCRIPTION FOR
KNOWBE4 TRAINING - INFORMATION TECHNOLOGY - NEW TECH
SOLUTIONS, INC. - PER UNIT PRICE**

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court award Bid No. F2025091, Annual Contract for Subscription for Knowbe4 Training, for Information Technology, to New Tech Solutions, Inc. for \$59,461.89.

BACKGROUND

Notice of the County's intent to bid was advertised in local newspapers, as required by State statute, and posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. Six hundred seventy-four (674) vendors were contacted and requested to participate in this bid process. All documents pertaining to this bid were posted on the Tarrant County website and were downloaded by interested bidders. Nine (9) bids and five (5) no-bids were received.

The bid received from New Tech Solutions, Inc. meets all specifications and is acceptable to Information Technology.

This software is a cybersecurity training platform used by organizations to educate employees about cybersecurity risks, conduct simulated phishing attacks, and improve overall security awareness to reduce the risk of successful cyberattacks.

Therefore, it is the joint recommendation of Information Technology and Purchasing that Bid No. F2025091, Annual Contract for Subscription for Knowbe4 Training, be awarded to New Tech Solutions, Inc. for \$59,461.89.

FISCAL IMPACT

Funding in the amount of \$59,461.89 is available in account 10000-2025 General Fund/1810300000 Security/578025 Software Maintenance.

SUBMITTED BY	Purchasing	PREPARED BY:	Kehinde Olugbile
		APPROVED BY:	Christopher Lax, CPSM, CPSD, CPCP

Bid No. F2025091 Annual Contract for Subscription for KnowBe4 Training

Award

			Dream Ranch Office Supplies Krum, TX HUB - Yes		New Tech Solutions Inc Fremont, CA HUB - No	
			Total Price	\$64,209.24	Total Price	\$59,461.89
Line #	Description	QTY	Unit	Extended	Unit	Extended
1	Annual Subscription for KnowBe4 TrainingTerm: 4/4/25-4/3/26					
				\$90,162.03		\$59,461.89
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$12.03		\$8.17	
1.2	KnowBe4 PhishER Subscription, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$5.99		\$3.72	

			vPrime Tech Inc Houston, TX HUB - No		Software Information Resource Washington, DC HUB - Yes	
			Total Price	\$59,911.98	Total Price	\$60,162.03
Line #	Description	QTY	Unit	Extended	Unit	Extended
1	Annual Subscription for KnowBe4 TrainingTerm: 4/4/25-4/3/26					
				\$59,911.98		\$60,162.03
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$8.23		\$8.26	
1.2	KnowBe4 PhishER Subscription, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$3.75		\$3.77	

			Freeit Data Solutions, Inc. Austin, TX HUB - No		Solid Border, Inc. San Antonio, TX HUB - Yes	
			Total Price	\$61,112.22	Total Price	\$63,912.78
Line #	Description	QTY	Unit	Extended	Unit	Extended
1	Annual Subscription for KnowBe4 TrainingTerm: 4/4/25-4/3/26					
				\$61,112.22		\$63,912.78
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$8.40		\$8.57	
1.2	KnowBe4 PhishER Subscription, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$3.82		\$4.21	

Bid No. F2025091 Annual Contract for Subscription for KnowBe4 Training

			Dreadnought Endeavors Inc Calabasas, CA HUB - No		Southern Computer Warehouse Marietta, GA HUB - No	
			Total Price	\$59,511.90	Total Price	\$60,512.10
Line #	Description	QTY	Unit	Extended	Unit	Extended
1	Annual Subscription for KnowBe4 TrainingTerm: 4/4/25-4/3/26			\$59,511.90		\$60,512.10
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$8.17		\$8.31	
1.2	KnowBe4 PhishER Subscription, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$3.73		\$3.79	

			SHI International Austin, TX HUB - No	
			Total Price	\$66,513.30
Line #	Description	QTY	Unit	Extended
1	Annual Subscription for KnowBe4 TrainingTerm: 4/4/25-4/3/26			\$66,513.30
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$9.10	
1.2	KnowBe4 PhishER Subscription, 1 Year Term, Support to run 4/4/2025 through 4/3/2026	5001	\$4.20	

Notes: No-bids were received from CIS leasing, Inc., Best Buy Stores, L.P., 3-C Technology, LLC, Communications Concepts, Texas Pipeline Services.



TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: Bid No. F2025091 - Annual Contract for Subscription of Knowbe4 Training - Information Technology - New Tech Solutions, Inc. - Per Unit Price

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No √

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No √

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.
