



COMMISSIONERS COURT
COMMUNICATION

COURT ORDER NUMBER 145623
PAGE 1 OF 4
DATE: 8/5/2025

**SUBJECT: BID NO. F2025147 - PURCHASE OF VXRAIL, ISILON, CLOUDPOOLS
HARDWARE AND SOFTWARE MAINTENANCE - INFORMATION
TECHNOLOGY - THOMAS GALLAWAY CORPORATION D/B/A
TECHNOLOGENT - PER UNIT PRICE**

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court award Bid No. F2025147, Purchase of VxRail, Isilon, CloudPools Hardware and Software Maintenance, for Information Technology, to Thomas Gallaway Corporation d/b/a Technologent for \$862,814.92.

BACKGROUND

Notice of the County’s intent to bid was advertised in a local newspaper, as required by State statute, and posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. Nine hundred eighty-five (985) vendors were contacted and requested to participate in this bid process. All documents pertaining to this bid were posted on the Tarrant County website and were downloaded by interested bidders. Two (2) bids and seven (7) no-bids were received.

The low bid received from Thomas Gallaway Corporation d/b/a Technologent meets all specifications and is acceptable to Information Technology.

The term of the contract is twelve (12) months, effective November 1, 2025.

This purchase is for the continuation of existing maintenance and support for the County’s Dell VxRail, Isilon, and CloudPools infrastructure. These systems provide critical storage and virtualization services for departmental and countywide applications. Ongoing support includes hardware replacement, software updates, and technical assistance, ensuring reliable performance, data availability, and operational continuity across the County’s IT environment.

Therefore, it is the joint recommendation of Information Technology and Purchasing that Bid No. F2025147, Purchase of VxRail, Isilon, CloudPools Hardware and Software Maintenance, be awarded to Thomas Gallaway Corporation d/b/a Technologent for \$862,814.92.

FISCAL IMPACT

Funding in the amount of \$862,814.92 has been requested for FY2026 in account 10000-2026 General Fund/1810201000 Network Operations-Communication/578025 Software Maintenance and Licenses.

SUBMITTED BY	Purchasing	PREPARED BY:	Wanyu Chen
		APPROVED BY:	Christopher Lax, CPSM, CPSD, CPCP

Bid No. F2025147 Purchase of VxRail, Isilon, Cloudpools Hardware and Software Maintenance

AWARD

Thomas Gallaway Corporation dba Technologent Irvine, CA HUB - Yes	New Tech Solutions, Inc. Fremont, CA HUB - No
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			Total Price	\$862,814.92	Total Price	\$1,148,930.99
Line #	Description	QTY	Unit	Extended	Unit	Extended
1	VxRail, Isilon, Cloudpools Hardware and Software Maintenance Coverage Term: 11/1/2025 to 10/31/2026		\$862,814.92	\$862,814.92	\$1,148,930.99	\$1,148,930.99
1.1	EMC Isilon	1	\$358,509.92		\$569,790.00	
1.2	Dell Isilon	1	\$127,043.59		\$153,960.83	
1.3	EMC VxRail	1	\$183,358.43		\$211,333.00	
1.4	Dell VxRail	1	\$193,902.98		\$213,847.16	

Notes: No-bids were received from 3-C TECHNOLOGY, LLC, Communication Concepts dba Communicon Inc., GOOGOZ.COM, INC., SecurityScorecard, Inc., Tall City Cyber LLC, Texas Pipeline Services, and Trafera, LLC.



INFORMATION TECHNOLOGY
*Empowering Innovation
Driving Excellence*

5/27/2025

**Chief Information
Officer**
André Mendes

**Executive Assistant
to CIO**
Cecilia Webb

Deputy CIO

**Information Security
Officer**
Russell Scott

**Project Portfolio
Management Office
Director**
Adepeju Ajunwon

**IT Service Delivery
Director**
Carolyn J. Bogan

**Network & Data
Center Infrastructure
Director**
Anthony Jackson

**Business Application
Development & Support
Director**
Michael Webb

Wanyu Chen
Senior Buyer
100 E. Weatherford Street, Suite 303
Fort Worth, Texas 76196

Re: F2025147 - Purchase of VxRail, Isilon, Cloudpools Hardware and
Software Maintenance

Dear Ms. Chen:

After evaluation of the information provided in the responses, Tarrant
County Information Technology Department recommends award of
Bid F2025147 to Thomas Gallaway Corporation dba Technolgent.

Very sincerely,

A handwritten signature in cursive script that reads "Anthony Jackson".

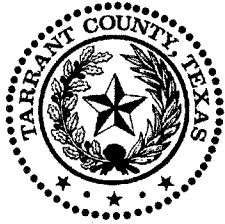
Anthony Jackson
Network & Data Center Infrastructure Director

*Our vision is to be the best IT
organization in state and
local government within the
United States.*

200 Taylor Street
Fort Worth, TX 76196

Phone: 817.884.3888
Fax: 817.212.3060

www.tarrantcountytx.gov



TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: Bid No. F2025147 - Purchase of VxRail, Isilon, CloudPools Hardware and Software Maintenance - Information Technology - Thomas Gallaway Corporation d/b/a Technogent - Per Unit Price

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No √

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No √

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.
