



**COMMISSIONERS COURT  
COMMUNICATION**

COURT ORDER NUMBER 145633

PAGE 1 OF 6

DATE: 8/5/2025

**SUBJECT: RFO NO. F2025194 - PURCHASE OF VARONIS SUBSCRIPTION FOR  
WINDOWS - OMNIA PARTNERS #2024056-02 - INFORMATION  
TECHNOLOGY - SHI GOVERNMENT SOLUTIONS, INC.**

**\*\*\* CONSENT AGENDA \*\*\***

**COMMISSIONERS COURT ACTION REQUESTED**

It is requested that the Commissioners Court award RFO No. F2025194, Purchase of Varonis Subscription for Windows, utilizing OMNIA Partners Contract #2024056-02, for Information Technology, to SHI Government Solutions, Inc. for \$276,474.60.

**BACKGROUND**

Eight hundred ninety-five (895) vendors were contacted and requested to submit written offers for RFO No. F2025194, Purchase of Varonis Subscription for Windows, under cooperative contracts. Two (2) offers and six (6) no-bids were received. The offer received from Kambrian Corporation was deemed non-responsive for failure to provide an acceptable purchasing cooperative as required.

The offers were evaluated by Information Technology and Purchasing representatives. The offer received from SHI Government Solutions, Inc. meets all specifications and is acceptable to Information Technology.

SHI Government Solutions, Inc. offers the purchase of Varonis Subscription for Windows under OMNIA Partners Contract #2024056-02.

This purchase is for the continuation of an existing subscription used to monitor the data stored on the Network Attached Storage (NAS) system that all departments use to store departmental data as well as some applications. Varonis performs in-depth permissions mapping, risk mediation, activity auditing, and compliance reporting. It is also able to detect possible ransomware attacks and can disable network access for the individual who triggered the alert to mitigate data encryption.

The OMNIA Partners contract is effective July 2, 2024 through July 1, 2028.

The term of the contract is twelve (12) months, effective September 20, 2025 through September 19, 2026.

OMNIA Partners cooperative contracts are open to state and local government in accordance with Government Code Title 7, Chapter 791, Subchapter C, Section 791.025, Contract for Purchases.

SUBMITTED BY	Purchasing	PREPARED BY:	Dallas Arter
		APPROVED BY:	Christopher Lax, CPSM, CPSD, CPCP



# COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER: 145633 DATE: 8/5/2025 PAGE 2 OF 6

## **FISCAL IMPACT**

Expenses for the last twelve (12) months were \$259,380.00. Funding in the amount of \$276,474.60 is available in account 10000-2025 General Fund/1810201000 Network Operations-Communications/578025 Software Maintenance and Licenses. Funding for the FY 2026 portion of the contract has been requested in account 10000-2026 General Fund/1810201000 Network Operations-Communications/578025 Software Maintenance.

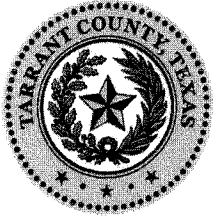
RFO No. F2025194 Purchase of Varonis Subscription for Windows

			<b>SHI Government Solutions, Inc.</b> <b>Austin, TX</b> <b>HUB - Yes</b> <b>Omnia Partners 2024056-02</b>	
Item	Description	Qty	Unit Price	Ext Price
1	Collector License for 12 months	2	\$ 2,022.30	\$ 4,044.60
2	Varonis for Windows/NAS SaaS Subscription	4500	\$ 48.44	\$ 217,980.00
3	Varonis for Active Directory SaaS Subscription	4500	\$ 12.10	\$ 54,450.00
Bid Total			\$	<b>276,474.60</b>

Note: Kambrian Corporation was deemed non-responsive for failure to provide an acceptable purchasing cooperative as required.

No-bids were received from Global Asset (Technology Assets LLC), Googoz.com Inc., Southern Computer Warehouse, 3-C Technology, LLC, Hypertec USA Inc, (Hypertec USA Inc., (Hypertec Direct)), and SecurityScorecard, Inc.

Item #	Product	Product / Group	Proposed Discount	Manufacturer Name	Proposed Discount	Manufacturer Name	Proposed Discount	Manufacturer Name
7.00	Group 7 - Software	104) Licensing - Entertainment	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		105) Licensing - Financial	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		106) Licensing - Flow Chart	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		107) Licensing - Graphic Design	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		108) Licensing - Handheld	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		109) Licensing - Network OS	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		110) Licensing - OS	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		111) Licensing - Personal Organization	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		112) Licensing - Presentation	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		113) Licensing - Reference	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		114) Licensing - Report Analysis	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		115) Licensing - Spreadsheet	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		116) Licensing - Utilities	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		117) Licensing - Warranties	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		118) Licensing - Web Development	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		119) Licensing - Word Processing	4%	Full Catalog	%	Full Catalog	%	Full Catalog
8.00	Group 8 - Media Supplies	120) Software - Backup	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		121) Software - Barcode / OCR	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		122) Software - Business Application	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		123) Software - CAD/CAM	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		124) Software - Cloning	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		125) Software - Computer Services	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		126) Software - Database	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		127) Software - Development	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		128) Software - Entertainment	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		129) Software - Financial	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		130) Software - Flow Chart	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		131) Software - Graphic Design	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		132) Software - Handheld	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		133) Software - OS	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		134) Software - Personal Organization	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		135) Software - Presentation	4%	Full Catalog	%	Full Catalog	%	Full Catalog
9.00	Group 9 - Collaboration & IP Telephony	136) Software - Reference	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		137) Software - Report Analysis	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		138) Software - Spreadsheet	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		139) Software - Utilities	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		140) Software - Warranties	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		141) Software - Web Development	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		142) Software - Word Processing	4%	Full Catalog	%	Full Catalog	%	Full Catalog
		143) Media - 4mm tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		144) Media - AIT tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		145) Media - DAT tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		146) Media - DLT tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		147) Media LTO / Ultrium tape drive	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		148) Media - Magneto - Optical	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		149) Media - Optical	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		150) Media - SLR tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
		151) Media - Travan tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog
152) Media - VXA tape	5%	Full Catalog	%	Full Catalog	%	Full Catalog		
153) Media - zip	5%	Full Catalog	%	Full Catalog	%	Full Catalog		
154) IP phones	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
155) Video conferencing products	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
156) Monitors/TV's	3%	Full Catalog	%	Full Catalog	%	Full Catalog		
157) Mounts	5%	Full Catalog	%	Full Catalog	%	Full Catalog		
158) Voice gateways / servers	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
159) Headsets	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
160) Audio conferencing products	5%	Full Catalog	%	Full Catalog	%	Full Catalog		
161) Analog phones	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
162) Accessories	15%	Full Catalog	%	Full Catalog	%	Full Catalog		
163) Advanced Integration	5%	Full Catalog	%	Full Catalog	%	Full Catalog		
164) Asset Disposal	5%	Full Catalog	%	Full Catalog	%	Full Catalog		



**INFORMATION TECHNOLOGY**  
*Empowering Innovation  
Driving Excellence*

7/8/2025

**Chief Information  
Officer**  
André Mendes

**Executive Assistant  
to CIO**  
Cecilia Webb

**Deputy CIO**

**Information Security  
Officer**  
Russell Scott

**Project Portfolio  
Management Office  
Director**  
Adepeju Ajunwon

**IT Service Delivery  
Director**  
Carolyn J. Bogan

**Network & Data  
Center Infrastructure  
Director**  
Anthony Jackson

**Business Application  
Development & Support  
Director**  
Michael Webb

Dallas Arter  
Senior Buyer  
100 E. Weatherford Street, Suite 303  
Fort Worth, Texas 76196

Re: F2025194 – Purchase of Varonis Subscription for Windows

Dear Ms. Arter:

After evaluation of the information provided in the responses, Tarrant County Information Technology Department recommends award of RFO F2025194 to SHI Government Solutions, Inc.

Very sincerely,

  
Russell D. Scott  
Chief Information Security Officer

*Our vision is to be the best IT  
organization in state and  
local government within the  
United States.*

200 Taylor Street  
Fort Worth, TX 76196

Phone: 817.884.3888  
Fax: 817.212.3060

[www.tarrantcountytx.gov](http://www.tarrantcountytx.gov)



## TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: RFO No. F2025194 - Purchase of Varonis Subscription for Windows - OMNIA Partners #2024056-02 - Information Technology - SHI Government Solutions, Inc.

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

\*\*\*\*\*

### I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

\*\*\*\*\*

**Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.**

### II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes \_\_\_\_\_ No √

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes \_\_\_\_\_ No √

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.

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